



Bill W.

Background

Bill has over 20 years of building reporting and budgeting systems based on OLAP technology. He brings a tremendous depth and breadth of experience to his customers. Bill began his career in Asia and was the first TM1 reseller and implementer in Hong Kong. Subsequently he joined PARIS Technologies whose PowerOLAP tool came to market in 1999 in which year he sold and implemented their first 50 user system. Since that time he has had extensive experience in the development and implementation of major corporate applications for profit planning, strategic planning, budgeting, financial reporting and decision support.

Area of Specialization

- Strategic Assessment & Implementation Planning
- Model Design and Construction
- Source Data Cleansing and Manipulation
- End User Training

History

Bill founded BIS in 2004 after leaving PARIS Technologies, the PowerOLAP vendor, as the Vice President of Consulting at PARIS having joined in 1997.

Prior to joining PARIS Technologies, Bill co-founded and ran NewTech Consultants in 1994, one of the first OLAP reseller and solutions providers in Hong Kong.

Before founding NewTech Consultants, Bill began his career in 1987, as a Senior Planning Analyst at Esso Hong Kong (a subsidiary of Exxon), incorporating the TM1 OLAP tool in his work. As a result was promoted to General Accounting Manager to Exxon Energy Ltd (Hong Kong) in order to expand the applications of OLAP within the company.

Education

MBA, Utah State University
BA in Economics, Utah State University,

Related Software Proficiency

Alea (Infor PM OLAP), ProCube, PowerOLAP, TM1, SQL2000, SQL2005, MS Analysis Services, Access, Excel and VBA for Excel

Selected Recent Project Engagements

Sony Music	Conversion of Cognos Planning Systems to ALEA (INFOR)	Status: Active
	Lead OLAP designer charged with converting the Cognos Planning systems to Infor's Alea. The system designed includes custom documentation and a comprehensive training program tailored to organizational finance users.	



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<u>National Pizza Corp</u>	<u>Budget Collection and Consolidation</u>	<u>Status: Active</u>
Design and build mechanism to distribute revenue and cost data at store, area, region and territory levels used for budget preparation of over 1300 franchises. Consolidate and roll up budgets to various respective levels.		
<u>IES Abroad</u>	<u>Multi Country Budgeting application</u>	<u>Status: Completed</u>
Create a data mart to consolidate 36 separate operating entities standardizing and validating the accounting structure. Developed standardized budget input forms for each entity to input in their own local currency translating it to USD equivalent. Budget forms included detailed staffing costs, student housing costs and departmental expenses as well as student enrollment and revenue forms.		
<u>Singer Sewing</u>	<u>Monthly worldwide consolidation and reporting</u>	<u>Status: Completed</u>
Develop a system to combine 18 US based reporting entities in a data mart with 50+ foreign entities for which data needs to be collected monthly into a consolidated multidimensional database from income statements, balance sheets, cash flow statements and ad hoc analysis are generated.		
<u>Satori Group</u>	<u>Snyders of Hanover product costing</u>	<u>Status: Completed</u>
Create a multi level product costing model pulling raw material standard costs and bill of materials from accounting system then allowing user manipulation for budgeting and what if analysis.		

Previous Engagements

Bristol Myers Squibb, Esso Hong Kong, Fuji Xerox Singapore, HK Hospital Authority, Hongkong Shanghai Bank, Hutchison Telecommunications, Manu-Life Insurance Company, Merck Sharp & Dohme, Nestle Dairy Farm, Nu Skin, Reuters, RJ Reynolds Tobacco Company, American Chemistry Council, Boca Raton Resort, Brandywine Global Investment Management LLC., Caliber Collisions, Funrise Toy Company, Gosch Auto Group, Hersha Hospitality Trust, IES Abroad, Independent Community Bankers, K12, Keystone Nazareth Bank and Trust, Leaf Financial, National Pizza Corp., Pew Charitable Trusts, Pulte Construction, Singer Sewing, Snyder's of Hanover, Sony Disc Manufacturing, Specified Technologies Inc., Tappe Construction Company, United States Naval Institute.